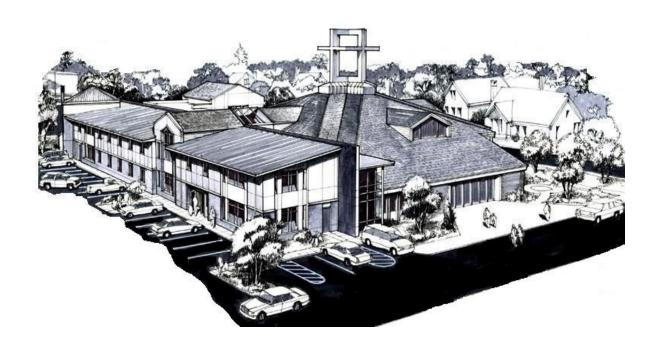
The Catholic Community of Saint Ann and Saint Michael

Pastoral and Financial Report July 1, 2017 Through June 30, 2018

In gratitude, we share our gifts of Time, Talent and Treasure





The Church of Saint Ann

A Christian Community in the Roman Catholic Tradition

A Message from Our Administrator

Dear Parish Family,

As I reflect on my first six months as Administrator of Saint Ann's Parish, my heart is grateful for the welcoming spirit in which you have greeted me and for the words of hope-filled support that continues to echo in my heart. And, as I participated in the various activities and meetings, I have been overwhelmed by the depth of people's dedication and commitment to the mission of Saint Ann's Parish. I cannot help but feel richly blessed for the opportunity to serve with you.

I am especially grateful for all that the people of Saint Ann do, and sacrificial offerings that are made, either as a dedicated volunteer serving in a ministry or those who support the mission of our parish with financial contributions. Your service and giving are truly a labor of love. The parish is blessed with generous parishioners that give freely of their time, talent and treasure to accomplish good works for God's glory. Your gifts are truly appreciated!

As is the custom of the parish, we offer this Annual Pastoral and Financial Report for your review. The report outlines in general terms our revenues and expenses; your gifts that keep the parish alive. There is a separate page report on Saint Ann School included here.

As the journey of faith continues, let us remember the words Pope Francis used in speaking to a parish in Rome: "Get close. Do not be afraid of closeness. Do not be afraid of caresses: caress the people, the sick, the lonely, even those who deserve the title of 'miserable': caress them, as God has caressed us." For "To save us, God was made close to us! This is the way: Closeness."

So, let us stay close to God, to our family, and to Saint Ann's Parish Community, supporting each other and showing God's love for all.

In Christ's Love,

Fr. Leandro Dela Cruz Parish Administrator

Parish Mission Statement

The Church of Saint Ann in Lawrenceville is a Roman Catholic family of faith, built on the inspiration of past generations, to serve the community by loving God and our neighbor.

We strengthen faith, celebrate the sacraments, provide for the spiritual and corporal works of mercy, educate across the lifespan, heal the spiritually broken, and respect the dignity of human life.

We live the Gospel and seek Christ in all people.

Pastoral Report

(July 1, 2017 through June 30, 2018)

Saint Vincent de Paul Society

Money/Resources Dispersed

People Served

Lawrenceville

<u>2017</u>	<u>2018</u>
83	78
13	21
1	
68	64
3335	3057
95	78
81	90
	83 13 1 68 3335

ANNUAL CATHOLIC

APPEAL

Our parish's pledge to the Annual Catholic Appeal 2018:

Amount Pledged:

Amount Collected:

\$ 73.008

\$ 69.364

*(70% of goal; 348 donors)

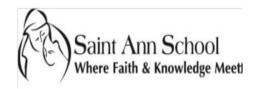
St. Michael's

2018 PARISH FINANCE COUNCIL

Jack Armstrong, Jr.
Jeffrey Bourne
Harold Laudien
Vito Pulito
Donald Schramke

Homebound Regularly Visited	40	42
Sick Calls	24	36
Atrium Post Acute Care of	Weekly	Weekly

Religious Education Enrollment 695 638
Catechists 30 37
Saint Ann School Enrollment 264 250
School Staff 37 33



Parish Ministries 54 57

FAITH TO MOVE MOUNTAINS

SECURE THE FUTURE CAPITAL CAMPAIGN

Fiscal Year
July 1, 2017 - June 30, 2018

\$35,768

FAITH to MOVE Mountains
DIOCESE OF TRENTON

107

\$12,553

113

\$9,762

Goal	\$1,510,000
Raised	\$1,186,641
% of Goal	79%
Cash Received	639,266
Planned Giving As Of	6/30/2018
Rebate Received	191.780

As each one has received., employ it in serving one another as good stewards of the manifold Grace of God.

1 Peter 4:10

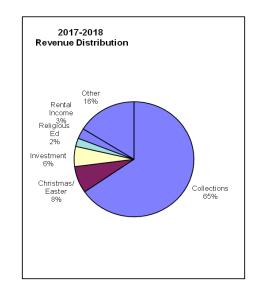
Financial Report 2017-2018

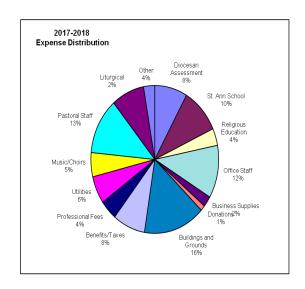
Revenue Distribution	2017-2018	2016-2017*
Collections	\$1,015,393	\$1,025,302
Christmas/Easter	114,395	122,801
Investment	86,377	(68,960)
Religious Ed	36,468	36,106
Rental Income	44,500	44,310
Other	290,810	463,584

Total <u>\$ 1,587,943</u> <u>\$1,623,143</u>

Expense Distribution	<u>2017-2018</u>	<u>2016-2017</u>
Diocesan Assessment	\$124,563	\$146,247
St. Ann School	150,000	150,000
Religious Education	38,693	38,752
Office Staff	174,651	166,380
Business Supplies	35,482	26,611
Donations	17,774	25,179
Buildings and Grounds	234,857	200,925
Benefits/Taxes	123,864	142,745
Professional Fees	65,854	27,995
Utilities	91,097	107,988
Music/Choirs	77,870	72,046
Pastoral Staff	192,396	189,662
Other	221,087	193,984
Liturgical	44,427	58,057

Total **\$ 1,592,615 \$1,546,571**





^{*}Adjusted per Auditor for 2016-2017

[&]quot;As your administrator, I want to personally thank all of you for your generous contributions, volunteer service, support and prayers for all that we have and do at Saint Ann."
- Fr. Leandro Dela Cruz

The Church of Saint Ann

A Christian Community in the Roman Catholic Tradition

Letter from the Finance Council

Dear Parishioners of Church of Saint Ann,

On the page opposite this letter please find the financial statement for the fiscal year ending June 30, 2018 comparing actual results to prior year amounts for the Church.

For the 2017-2018 fiscal year the attached information reflects receipts, both ordinary and non-ordinary, as well as disbursements that are essentially categorized by ministry or areas of responsibility. This report is intended for the internal use of the parish, has been prepared by the parish administration, reviewed by the parish Finance Council, and submitted to the diocese. We have also had an independent accountant engaged by the Diocese perform an agreed upon procedures engagement to support this report.

We want to thank all whose generosity made it possible for us to continue to serve the Church and community. Our last year ended with offertory collections being down from last year by 1%. This amount was about 3% below the budget goal. There were some variations in other budgeted income and in total the Church income was short to budget by 3%. After some adjustments to lower expenses, our income enabled us to meet most of our commitments to charity, to support the ministries, to support Saint Ann School, and to manage some maintenance on our campus.

For our current fiscal year, based on current trends, we have budgeted an 8% decline in income. This is then matched with an expenditure plan that includes changes that will result in an operating deficit. Significant maintenance needs and professional fees will not be provided for and will have to be alternately covered as deficits.

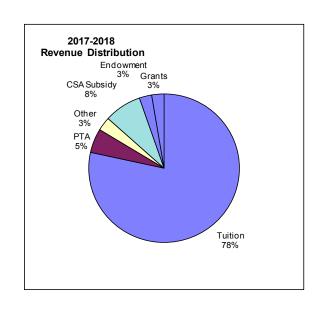
It will be a challenging year, and we are all invited and encouraged to consider our support to the parish and its ministries, operation, and facilities. It is critical that all of our over 3000 families strive to practice Stewardship of our Time, our Talent, and our Treasure to help achieve our mission.

Let us all continue to pray and work for our Faith and our Church. Thank you for all you do to support our Church.

Father Leandro Dela Cruz	Jack Armstrong
Parish Administrator	Finance Council Chair

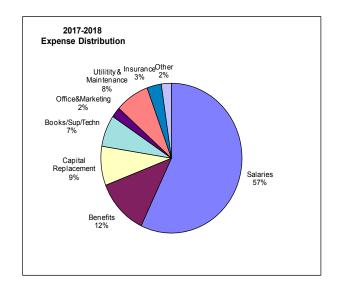
Financial Report for Saint Ann School

Revenue	2017-2018	<u>2016-2017</u> *
Tuition/Fees	\$1,464,133	\$1,714,868
PTA	98,229	120,423
Other	55,405	68,933
Parish Subsidy	150,000	150,000
Endowment Fund	49,728	99,000
Grants	49,438	23,297
Total Income	<u>\$1,866,933</u>	<u>\$2,176,521</u>



Expenses	2017-2018	2016-2017*
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Salaries	\$1,127,787	\$1,226,500
Benefits	238,244	249,873
Capital Replacement	166,986	0
Books/Supplies/ Technology	134,897	94,358
Office/Advertising	43,528	34,154
Utilities/Maintenance	154,189	124,592
Insurance	65,280	52,295
Other	45,526	92,353
Total	<u>\$1,976,437</u>	<u>\$1.874.125</u>



Our Accomplishments This Year & Planning Ahead

It is our goal to have continuous effort to maintain our parish facilities for safety, comfort and appearance. Over the past year, we have made significant progress in this regard. The following are examples of these efforts:

- Solar Energy projects for the Church and school have been approved and started.
 The school construction is complete and was online the last week of November.
 The Church construction will be completed over the winter and is expected to be online in early Spring. These clean renewable energy programs help meet the Churches goal of protecting the environment.
- NJ Clean Energy projects for HVAC and Lighting are underway. The initial focus is on the SAS Boiler and Lighting as these represent the most urgent need and savings. Church projects are scheduled to follow. These projects will save costs and protect the environment.
- SAS Science Room has been renovated thanks to support from the F2MM program.
- Major critical repairs have been made to the Rectory to provide a safe and healthy living facility.
- Concrete repairs have been made to the sidewalk curbs and driveway aprons as part of Township repairing project for Lawrence & Rossa Avenue.

The following are projects in progress for planning and approvals:

- SAS Kitchen refurbishment and equipment upgrades to meet current code compliance.
- SAS Fence Line corrections and replacement to address property line and neighbors concerns.
- SAS Sports Field renovation to improve the children's play area and be done in compliance with adjoining Wet Lands and environmental requirements.
- SAS Security Entrance upgrade proposal to be coordinated with State Grant requirements.
- Plans being developed for Church water run-off issues & future maintenance needs.
- Plans for maintenance need at convent.
- Plans for the future of Saint Michael's Church.

As always, plans will be developed with the support of the Buildings and Grounds Committee and Finance Council. We also carefully review with DOT experts to make sure plans are sound, cost effective and in compliance with approval authorities.

2019 PARISH FINANCE COUNCIL

Jack Armstrong, Jr.
Harold Laudien
Rose Ryan
Christopher Kleespie

Vito Pulito Donald Schramke Leo Nicolas Abadiano



God of Life and Love,

I believe that You
are the source of every
blessing and You have blessed
me with all that I have and all
that I am.

Help me to joyfully enter into the grace of giving as well as into the happiness of serving.

I willingly accept the challenge of stewardship in my life, recognizing that being a good steward is nothing more than living an authentic Christian lifestyle.

Faithful God, I resolve to be generous with my time, talent and treasure.

I resolve to participate fully in my faith community — the Church of Saint Ann.

With the knowledge that you are always with me, I will confidently live each day serving and loving you, as well as my brothers and sisters, from my heart, through Jesus Christ...Amen.

"AND GOD IS ABLE TO PROVIDE YOU WITH EVERY BLESSING IN ABUNDANCE, SO THAT YOU MAY SHARE IN EVERY GOOD WORK."

-SAINT PAUL (2 CORINTHIANS 9:6-8)

WHAT IS STEWARDSHIP?

rom a Christian perspective, stewardship is a way of living that begins with gratitude for all of God's blessings and gifts. It is the practice of faithfully managing all that God has entrusted to us: our resources of time, skills, energy, money, possessions; our relationships; the earth; everything. God is both source and ultimate owner of all that we have, and God entrusts all of this to our faithful stewardship (care and use).

FOUR WAYS OF LIVING AS A FAITHFUL STEWARD

THANKING—Cultivating A Grateful Heart, Giving Praise and Worship to God. Did you know that each of us has an essential role in the Mass and sacramental celebrations? Coming together for prayer, especially the Eucharist, is our common way to praise and thank God, placing God at the center of our lives.

INVITING—Welcoming and Renewing in Faith. Imagine walking into someone's house and feeling no sense of welcome. It is important that we warmly welcome those who come to us as guests or new parishioners, as a sign of Christ's love, and of our joy that they are with us. Hospitality is contagious, and we strive to impart that all are welcome.

SERVING—Within and Beyond our Parish. "What Jesus teaches us, first of all, is to reach out to each other, and in reaching out, helping one another," (Pope Francis). When we serve within our parish, and in the community, we recognize Christ's presence with and around us, and we are strengthened to serve others and offer God's love.

GIVING—Offering our Financial Resources to Further our Parish's Mission. Being generous with all of our gifts, we make possible a Christian Community that can serve and be God's leaven in the world. Your gifts enable us to serve the mission of the church. "Your regular contribution is the fuel that keeps us going...the more fuel, efficiently managed, the bigger, the brighter, the stronger the fire."